



## Hello WMS Choir Families!

The Music Department Fall Fundraiser kicks off today and runs for two weeks through Friday, September 29th. All of the details for the fundraiser are on the <u>choir website FUNdraiSING!</u> page. Our past success has allowed us to provide students with incredible enrichment opportunities, award scholarships for private lessons and summer camps and provided us with the funds to host special events like the CCC at no cost to students! Thank you for your ongoing financial support and more importantly for encouraging your students' love of singing!

## Keys to Successful FUNdraiSING!

- 1. Students & Parents, please take a few minutes to discuss the fundraiser together. Most students are very excited to participate and our priority is student safety first, followed by responsible handling of the discount cards and customer cash/checks.
- 2. Every student received an envelope with 10 Music Department Discount Cards worth \$10 each (\$100 total value) with 18 local businesses offering discounts (see the image on the next page).
- 3. Please consider writing a check to replace the cash from customers. This is much safer for students than sending them to school with cash in their envelopes. Please make all **checks payable to** *TCAPS* **for discount cards**. If you do send in cash with students in their envelopes, please make sure that it is well-organized and preferably larger denomination bills (\$50's, \$20's, or \$10's please don't send in \$1 bills or coins. Processing the money for nearly 300 students is very time-consuming even without small bills. **Checks are the safest and best!**
- 4. If you would like to make a **donation**, please make checks payable to *TCWCO* (<u>Traverse City West Choir Organization</u>). The *TCWCO* is a non-profit 501(c)(3) run by TC West Choir parents. Donations to this organization throughout the year will provide us with funds to offer the prize money incentives to students. <u>Online donations</u> are also welcome!
- 5. Cash Prize Incentives (All prizes will be awarded in October after the fundraiser is completed)
  - a. **\$100 Drawing**: All Students in Choir are eligible to win \$100 if they sell just 3 cards! The equivalent of 3 cards is \$30, so a \$30 donation would also qualify them to win.
  - b. **Guaranteed Cash Prizes**: Students who sell 10 cards will get to pick one bill out of a bag of prize money filled with a variety of bills (\$2s, \$5s, \$10s, \$20s, & \$50s).
  - c. **Fast Start Double Prizes**: Students who sell all 10 cards during the first weekend and turn in \$100 on their first day of school next week will earn double prizes (2 bills for every 10 cards sold throughout the fundraiser).
  - d. **Second \$100 Drawing**: Students who sell 25 cards will be entered into a second \$100 drawing. For every 25 cards sold, they will be entered into the drawing again.
  - e. Students who are also in Band or Orchestra will receive discount cards and prize money from Mr. Dee / Choir and all profits will be split 50/50 with Band/Orchestra.



6. Tips & Tricks: Students should ask family, friends, and any parent-approved adults/neighbors for HELP! Here's a sample conversation...

Student: "Will you please help me?" Customer: "Sure, how can I help?"

Student: "Please help me help you save money."

"What do you mean?" Customer:

Student: "It's only \$10 and you'll save more than you spend!"

(Hand them a card)

"What is it? How does it work?" Customer:

Student: "You can save money all year long at these places!" Customer: "It's only \$10 and I'll save more than I spend! Thanks!"

Student: "You're welcome! Thank you for helping me help you

help us! Would you like one for your best friend too?"



\$10 per card - only the purchaser is covered by the card 86% of the purchase price stays in the Music Department Card is the size of a Credit Card Good for continual use for one year

We thank our community's businesses

7. Turn in Money and/or Return Cards:

Please turn in all collected money once you've sold all 10 cards ( Check, please! - payable to TCAPS) or turn in the money you've collected along with any unsold cards you don't plan to sell as soon as possible so that other students can sell them. We usually run out of card inventory around the middle of the day on Tuesday. Please don't keep any cards you don't intend to sell. Please email Mr. Dee with any questions after checking out the Fall FUNdraiSING! page of the Choir Website.

Sincerely,

Mr. Emerick Dee